

## PARQUE OESTE PRIME RETAIL WAREHOUSING

Madrid, Spain | Client: ARES/REDEVCO

Asset management of portfolio of retail warehouse units. RPE directly managed the lease renewal of Media Markt and complete refurbishment of their store. Other achievements included growing the NOI and implementing measures to improve asset quality in preparation for future sale.



## METROMAR SHOPPING CENTRE

Seville, Spain | Client: SCHRODERS

360° asset management role managing day to day business and implementation of strategy to reposition and refurbish the centre.



RETAIL PARTNERS EUROPE

*Your partner for Iberia*

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ASSET MANAGEMENT  
*Southern Europe*

The logo for Retail Partners Europe (RPE), consisting of the letters 'RPE' in grey on a white square background.

## RPE IS A COMPLETE PARTNER IN RETAIL PROPERTY INVESTMENT AND ASSET MANAGEMENT.

RPE is a dynamic retail property investment and management business. Our core markets are Spain, Portugal, Italy and France and clients include core, value add and opportunistic funds as well as financial institutions.

We are an independent business and each project receives our complete dedication, energy and passion.

We are a close knit team with institutional and advisory backgrounds. We have an entrepreneurial and progressive culture focused on achieving our goals.

Since being founded in 2010, RPE has been involved in over €3bn of retail investment transactions. Our involvement in retail investment provides us with a high level of awareness of financial markets, allowing us to provide timely, accurate and informative advice.

This knowledge also contributes to our asset management approach that focuses on creating value. We have developed a strong track record in delivering results for our clients by designing and implementing business plans to fit each asset.

- Track Record in Delivering Results
- Experienced and Reliable Local Partners
- Focused on Creating Value
- Strong Retail Relationships
- Investment Approach
- Accurate and Informative Advice
- Entrepreneurial Culture

### PARQUE COMERCIAL RIVAS FUTURA

Madrid, Spain | Client: Credit Suisse

Full asset management role including preparation of detailed 3 year business plan and overseeing its implementation. Initiatives included releasing vacant units, reducing non-recoverable costs and improving common areas and accesses.



### H2O SHOPPING CENTRE

Madrid, Spain | Client: CBREGI

Strategic asset management role to formulate the strategic direction for the centre, defining business plan and overseeing its implementation.



### NASSICA RETAIL & LEISURE CENTRE

Madrid, Spain | Client: KKR

Following acquisition, RPE led the strategic asset management advising the client on all key leasing, re-gearing and refurbishment decisions and preparation of the asset for sale. The scheme was very successfully repositioned in a short time with significant increases in occupancy, income and performance. Sale process managed by RPE.



### PORTIMÃO RETAIL CENTRE

Algarve, Portugal | Client: ARES/REDEVCO

Full asset management role on behalf of client involving repositioning in preparation for sale. Main achievements included re-gearing principal tenant leases, replacing non-performing tenants and introducing 2 new anchors. Sale process also managed by RPE.